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# Eutelsat's Tooway™ satellite service set to boost broadband in France for SFR affiliate, NomoTech

# NomoTech ISP, Ozone, officially launches Tooway™ today

Paris, 1 February 2012

NomoTech, a specialist in wireless broadband services, and Eutelsat Communications (Euronext Paris: ETL) announce the signature of a contract to commercialise the Tooway™ satellite broadband service in France. NomoTech's choice of Tooway™, delivered by Eutelsat's powerful KA-SAT satellite, will accelerate broadband deployment to users beyond ADSL, contributing to closing France's broadband gap.

Tooway<sup>™</sup> is the highest-performing satellite broadband service in Europe, offering consumer speeds of up to 10 Mbps downlink and 4 Mbps uplink. The service launched today by Ozone, NomoTech's ISP, is immediately available across France.

The deal signed between NomoTech and Eutelsat's affiliate Skylogic, follows on from the Tooway™ service offered by SFR, which is now provided by NomoTech and merged in 2011 with the broadband activities of Numéo. The launch of Tooway™ underscores NomoTech's ambition, via Ozone, to raise the bar of wireless broadband services for users beyond ADSL.

Philippe Le Grand, Deputy CEO of NomoTech, declared: "Ozone's position as a leading provider of alternative broadband solutions in France is strengthened by this contract with Eutelsat which adds a new layer of performance to our product portfolio. Our commitment to integrating the most advanced satellite services has naturally driven us to Eutelsat and Tooway, and we look forward to a long partnership."

Michel de Rosen, CEO of Eutelsat Communications said: "We are delighted that NomoTech, an established operator with deep understanding of wireless broadband solutions, has chosen Tooway™ to accelerate broadband roll-out in France. Our KA-SAT High Throughput Satellite continues to win the confidence of high calibre partners as we progressively develop our distribution network across its entire footprint. Tooway's performance is fully in step with broadband expectations from consumers and enterprises."

## About Tooway™ and KA-SAT

The Tooway<sup>™</sup> service uses a 77cm satellite dish and a modem connected to the PC, giving customers Internet access with no need for a landline. The service can also deliver IP telephony

and, using a Ku-band/Ka-band double feed, can be combined with satellite television reception from neighbouring broadcast satellites. Tooway™ is delivered via Eutelsat's innovative KA-SAT satellite, which entered into commercial service in May 2011. With its total capacity of more than 70 Gbps, KA-SAT has ushered in a new era of competitively-priced, satellite services for homes and small businesses across Europe and the Mediterranean Basin. The satellite forms the cornerstone of an infrastructure which includes eight main satellite gateways connected to the Internet by a fibre backbone ring.

#### **About NomoTech**

NOMOTECH is one of the leading providers of innovative wireless broadband network solutions in France. NOMOTECH's products are designed to enable the delivery of wireless high speed internet to cover the broadbandless areas and to bridge the digital divide between urban and suburban regions. NOMOTECH developed its own concept based on innovative wireless broadband technology WiFiMAX. NOMOTECH covers the whole of the La Manche region in France with the wireless broadband infrastructures thereby creating the widest Hotzone in Europe. NOMOTECH provides wireless broadband infrastructure engineering, design of emitting stations, deployment of high performance infrastructures, administration and after sales service support. It also provides ISP (WEST TELECOM and IDYLE TELECOM) solutions for personal mobile broadband, business and residential primary broadband access, corporate VPNs, high quality telephony, mobile base station feeding, hotspot coverage extension, community interconnection and public safety communications. NOMOTECH's industry leadership and technology innovation driven by strong management and development professionals allows us to new markets in Europe and Africa to extend there wireless and wire networks. It also works with governments, industrials sites and oil platforms. <a href="https://www.nomotech.com">www.nomotech.com</a>

#### **About Eutelsat Communications**

Eutelsat Communications (Euronext Paris: ETL, ISIN code: FR0010221234) is the holding company of Eutelsat S.A.. With capacity commercialised on 29 satellites that provide coverage over the entire European continent, as well as the Middle East, Africa, India and significant parts of Asia and the Americas, Eutelsat is one of the world's three leading satellite operators in terms of revenues. As of 30 September 2011, Eutelsat's satellites were broadcasting more than 3,950 television channels. More than 1,100 channels are broadcast via its HOT BIRD™ video neighbourhood at 13 degrees East alone which serves over 120 million cable and satellite homes in Europe, the Middle East and North Africa. The Group's satellites also serve a wide range of fixed and mobile telecommunications services, TV contribution markets, corporate networks, and broadband markets for Internet Service Providers and for transport, maritime and in-flight markets. Eutelsat's broadband subsidiary, Skylogic, markets and operates access to high speed internet services through teleports in France and Italy that serve enterprises, local communities, government agencies and aid organisations in Europe, Africa, Asia and the Americas. Headquartered in Paris, Eutelsat and its subsidiaries employ just over 700 commercial, technical and operational professionals from 30 countries. www.eutelsat.com

For further information

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